



ROMA | NOLA | LECCE
WWW.ILTRIANGOLO.IT





The Company

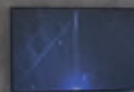
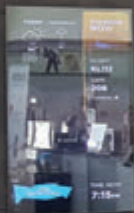
Il Triangolo S.p.A. is engaged in the wholesale distribution of Office IT and Consumer electronics in Italy since to 1993, with 8000 customers served and about 100 brands supplied.

With consolidated 2017 sales of over 80 million euro and 3 milion euro of C.S. fully paid, the company ranks among the top distributors in Italy.

Il Triangolo S.p.A. is especially focused on delivering technology to resellers mainly addressing the small-to-midsize businesses (SMB) and the Consumer channel.



SAMSUNG



SAMSUNG



SAMSUNG

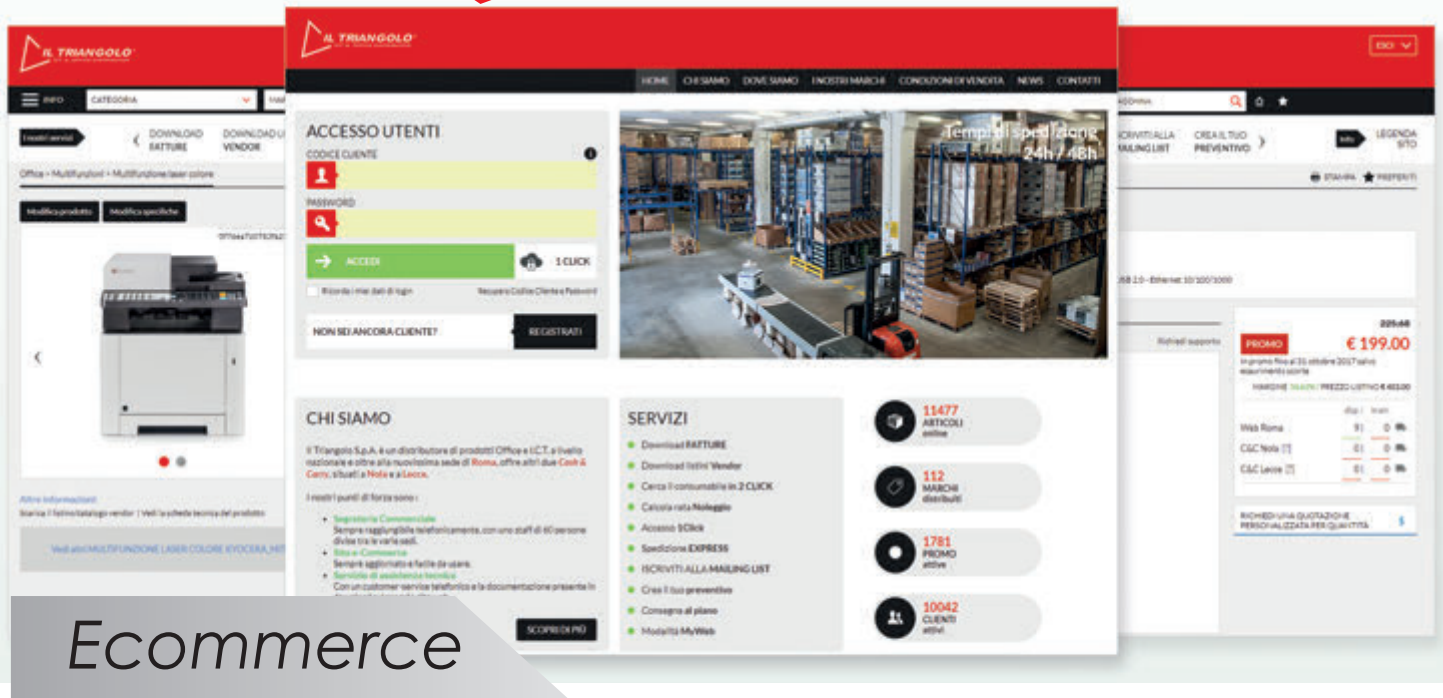
Mission

To be the leading distributor of Office, IT, Printer Supplies and Entertainment Gaming. Being the best technology distributor operating on their respective markets, thanks to a precise management, serious, fast, reliable and innovative relationships with customers and suppliers achieved by making Strategy and innovative abilities of its employees.



Strategy

- . A careful search for and evaluation of products and suppliers.
 - . Direct partnership agreements with major international manufacturers.
 - . Dedicated human resources develop commercial competitive policies to consolidate and increase the number of customers through programs and services.
 - . Elaborating marketing policies in cooperation with vendors.
 - . Maximum focus on of the commercial contents of the products offered for maximum competitiveness of our customers.
 - . Efficiency of service, in terms of logistics and pre- and post-sales assistance.
- The logistics takes advantage of a main warehouse of 4,000 square meters to which is added a new warehouse of 2,700 square meters.
- . Channel coverage through an internal and external commercial force spread over the whole territory, 3 Cash & Carry and a B2B e-commerce www.iltriangolo.it.
 - . Training Courses and Technical / Commercial Certifications reserved for our Partners.



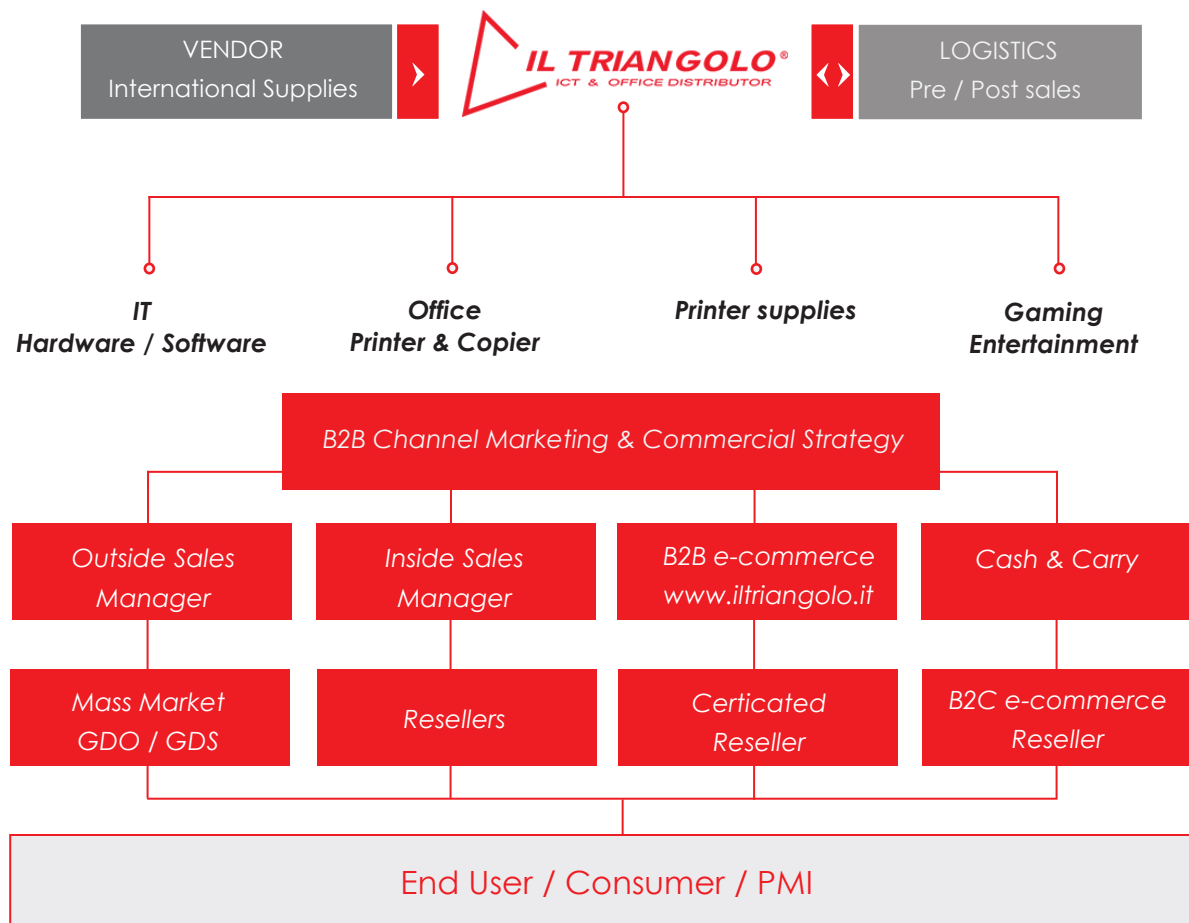
Ecommerce

www.iltriangolo.it

Advanced B2B e-commerce platform, which makes available online the full price list for dealers, interfaced directly to the management system and then updated in real time about the availability and price of all goods Warehouses. In addition to the ability to place orders via the Internet, the online retailer can benefit from a range of information and additional services that allow them to simplify and optimize their relationship with the company.



Business Plan





Main Brands

Distributor of more than 100 brands and direct relationships with the most prestigious of them.



ROMA

Cash & Carry

**Via licoride, 10/12/14
00155 Roma**

Centralino:

Tel 06.66.50.041

Fax: 06.66.51.03.54

NOLA (NA)

Cash & Carry

**CIS di Nola - Isola 7
n. 710 - 80035 Napoli**

Centralino:

Tel 081.51.09.246

Fax: 081.51.09.249

SAN CESARIO DI LECCE

Cash & Carry

**Strada Provinciale 362, Km 4
N°28 - 73016 Lecce**

Centralino:

Tel 0832.35.24.64

Fax: 0832.35.19.69